

# New York Injury Times

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# WARNING!



**Learn The 5 Deadly Sins That  
Can Wreck Your Accident Claim**

# Five Deadly Sins That Can Wreck Your Injury Claim

## ISSUES THAT CAN SINK YOUR CASE

Here are the Five Deadly Sins that I believe can wreck your personal



injury claim. These sins are based upon my experience and discussions with many judges and jurors.

### 1. The Client is Referred by the Lawyer to a Doctor

Local judges call this “service” the kiss of death to a claim. The problem is that jurors are highly suspicious of lawyers and doctors who have a referral relationship. While the client may not know how many of that lawyer’s clients have been referred in the last 12 months to a particular doctor, you can bet that the insurance company knows it or will find out about it. How credible do you think that doctor’s testimony will be when the jury finds out that he treated 50 patients from the same lawyer last year? Are there exceptions to this rule? Yes, there are. You may have a very special need for a doctor with a special expertise. It is perfectly legitimate for the attorney to make a suggestion or recommendation. If every client though, is getting referred to the same chiropractor or the same orthopedist, then that is a huge problem. (So beware of the attorney

who has a stack of doctor/chiropractor cards in his office. You need to ask the right questions and fully understand the business relationship, if any, between that attorney and the doctor.)

### 2. Hiding Past Accidents From Your Lawyer

Once you begin a case, the other side will be interested in knowing how many past accidents you have been in. The reality is that they probably already know the answer or have easy access to that information. All insurance companies subscribe to insurance databases and often the only reason they ask you this question is to test your credibility. If you have been in other accidents, your lawyer can investigate this and make a determination as to whether this is a valid problem in your case or not. If you do not tell your lawyer, however and you misrepresent your accident history to this insurance company, then it is almost guaranteed that you will lose your case.



### 3. Hiding Other Injuries

It goes without saying that you should be upfront and honest with your attorney about any injuries that occurred before or after this accident. Again, if you saw a doctor or other healthcare provider, then there is a record in existence that the insurance company will find. Your lawyer can deal with this if he knows about it. If you lie about it, and the insurance company finds out, then your case is over.

### 4. Not Having Accurate Tax Returns

In most cases, a claimant will have lost income. You will only be able to claim that lost income if your past tax returns are pristine. Again, being honest with your attorney is the only way to be, because he or she can deal with the problem if they know about it.



### 5. Misrepresenting Your Activity Level

Insurance companies routinely hire private investigators to conduct videotape surveillance. If you claim that you cannot run, climb or stoop, and you get caught on videotape, you can forget about your claim. There is no explanation (other than “You got my brother, not me!”) that can overcome the eye of the camera.



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Why should you request this report? Just by taking the time to read this report I guarantee you'll learn something new and useful. You'll learn some of the inside secrets that insurance companies use when they evaluate a case. Why is this important? Because it will help you understand what you're up against when you file a claim. What are their defenses? What are the different ways that they avoid paying you full and fair compensation for your injuries? Believe me, as someone who started their career working for the defense I know first-hand the tricks of the trade. Having an experienced attorney on your side is extremely important to your case.

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